PERSONAL INFORMATION

Ahmed Mohamed Reda



Dubai (United Arab Emirates)
Free VISA
21/3/2019 TO 20/3/2021

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PERSONAL STATEMENT

I am a well-spoken, innovative and dynamic individual, which is based working for the largest telecommunication and Online Food ordering industry company, Etisalat, looking to seek his next career chapter. My career and education to date have been focused on marketing and sales development. I have an uncompromising work ethic and abundant experience in working with senior management and international clients, but I am equally happy when working with new recruits, providing leadership and sales advancements. I am looking for a new challenge in my career where I can use my vast experience, creativity and problem-solving skills which are among my strongest personal qualities.
4 years+ experience within promotions, CS, TELESALES, SALES and MARKETING.

WORK EXPERIENCE

2017-2018

Customer services agent.

Etisalat Egypt –Telecommunication company – Retail.

- Receiving the annual target from my manager then setting the monthly and daily ones for me
- Following upon the setting the daily plan of every member of the team to help them achieve their Acquire and Enroll White label Partners and meet the set monthly objectives
  , Preparing the needed documents for the stores release the requested products
- Preparing daily and monthly reports about the performance of the team and sending ther to my manager
- Act as a point of escalation both in and out of hours as required and agreed

2015-2017

Sales Executive

Polo Custom Products,

- Selling multiple polo products to the customer face to face
- Handling any complaints coming from the customer inside the branch

2014 -2015

Sales Executive

Samsung Company In Mall of Arabia

- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, merchandising techniques, etc.
- Recommends changes in products and services
- Resolves customer complaints by investigating problems; developing solutions; preparing reports; making recommendations to management.

EDUCATION AND TRAINING

2013–2017

Business information systems

PERSONAL SKILLS

- Communication skills
  - 4 times top individual sales representative in 2015, , , 2016, and took certificates, Won multiple prizes from Vodafone.
  - Got HR excellence award from Vodafone because of my outstanding performance
  - Great public speaker
  - Computer & Tech literate, namely MS Office, Internet & Databases as well as social media and networking
  - Excellent communication skills,

- Courses
- English Conversation course at Berlitz-July 2013
- MCSA WINDOWS SERVER 2016
- Accountant (PFA) Financial Accountant
- ICDL Course in Armed Forces Institute of Languages-December 2011.
- Sales Course in Quest-Feb 2012.
- Accountant Course in IGTA-October 2011.

. Hobbies & Interests

I am an adventurous globetrotter. I like playing sport such as football and swimming

** References available upon request**